

Program No C278-S Term MAY 1, 2002 To April 30, 2003												
Title NIH TELEPHONE AND SERVICE DIRECTORY												
			DARBY PRINTING CO			D & D BUSINESS		DOCUMATION, LLC		EDWARDS BROTHERS, INC		
			ATLANTA, GA			WILLOWBROOK, IL		EAU CLAIRE, WI		ANN ARBOR, MI		
ITEM NO	DESCRIPTION		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I	PRINTING, BINDING, PACKING, & DISTRIBUTION:											
(a)	Text..... Per Page											
(1)	Makeready/Setup.....		960	5.56	5,337.60	9.00	8,640.00	3.30	3,168.00	3.59	3,446.40	
(2)	Running Per 1,000 Copies.....		17,280	2.76	47,692.80	8.75	151,200.00	3.00	51,840.00	2.98	51,494.40	
(b)	Complete Cover											
(1)	Makeready/Setup.....		2	231.00	462.00	350.00	700.00	160.00	320.00	250.00	500.00	
(2)	Running Per 1,000 Copies.....		36	55.88	2,011.68	69.00	2,484.00	27.50	990.00	57.07	2,054.52	
II.	ADDITIONAL OPERATIONS:											
(a)	Shrink film wrapping.....per package.....		300	0.25	75.00	0.30	90.00	0.05	15.00	0.13	39.00	
CONTRACTOR TOTALS					\$55,579.08		\$163,114.00		\$56,333.00		\$57,534.32	
DISCOUNT					1.00%	\$555.79		\$0.00	2.00%	\$1,126.66	\$0.00	
DISCOUNTED TOTALS					\$55,023.29		\$163,114.00		\$55,206.34		\$57,534.32	
AWARDED												
			FRY COMMUNICATIONS, INC			McDONALD & EUDY		MONTROSE PUBLISHING		MOPC		
			MECHANICSBURG, PA			TEMPLE HILLS, MD		MONTROSE, PA		FULLERTON, CA		
ITEM NO	DESCRIPTION		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I	PRINTING, BINDING, PACKING, & DISTRIBUTION:											
(a)	Text..... Per Page											
(1)	Makeready/Setup.....		960	5.65	5,424.00	4.75	4,560.00	4.00	3,840.00	4.50	4,320.00	
(2)	Running Per 1,000 Copies.....		17,280	2.95	50,976.00	2.70	46,656.00	3.50	60,480.00	3.50	60,480.00	
(b)	Complete Cover											
(1)	Makeready/Setup.....		2	450.00	900.00	875.00	1,750.00	200.00	400.00	200.00	400.00	
(2)	Running Per 1,000 Copies.....		36	61.65	2,219.40	225.00	8,100.00	30.00	1,080.00	30.00	1,080.00	
II.	ADDITIONAL OPERATIONS:											
(a)	Shrink film wrapping.....per package.....		300	0.17	51.00	0.20	60.00	0.14	42.00	0.03	9.00	
CONTRACTOR TOTALS					\$59,570.40		\$61,126.00		\$65,842.00		\$66,289.00	
DISCOUNT					2.00%	\$1,191.41	1.00%	\$611.26		\$0.00	3.00%	\$1,988.67
DISCOUNTED TOTALS					\$58,378.99		\$60,514.74		\$65,842.00		\$64,300.33	
			PHILLIPS BROTHERS PRINTERS			VON HOFFMANN		NPC, INC		CURRENT CONTRACTOR		
			SPRINGFIELD, IL			FREDERICK, MD		CLAYSBURG, PA		NPC, INC		
ITEM NO	DESCRIPTION		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I	PRINTING, BINDING, PACKING, & DISTRIBUTION:											
(a)	Text..... Per Page											
(1)	Makeready/Setup.....		960	6.27	6,019.20	6.00	5,760.00	4.25	4,080.00	3.50	3,360.00	
(2)	Running Per 1,000 Copies.....		17,280	2.70	46,656.00	3.05	52,704.00	2.85	49,248.00	3.04	52,531.20	
(b)	Complete Cover											
(1)	Makeready/Setup.....		2	5,544.00	11,088.00	283.00	566.00	200.00	400.00	200.00	400.00	
(2)	Running Per 1,000 Copies.....		36	197.75	7,119.00	60.00	2,160.00	51.50	1,854.00	62.30	2,242.80	
II.	ADDITIONAL OPERATIONS:											
(a)	Shrink film wrapping.....per package.....		300	0.28	84.00	0.50	150.00	0.25	75.00	0.25	75.00	
CONTRACTOR TOTALS					\$70,966.20		\$61,340.00		\$55,657.00		\$58,609.00	
DISCOUNT					\$0.00	5.00%	\$3,067.00	0.25%	\$139.14	0.25%	\$146.52	
DISCOUNTED TOTALS					\$70,966.20		\$58,273.00		\$55,517.86		\$58,462.48	

